

# Fact sheet

Corporate office  
Sterlite Technologies Limited  
4th Floor Godrej Millenium  
9, Koregaon Road, Pune 411 001  
Maharashtra, INDIA

Phone: +91-20-30514000  
Fax: +91-20-26138083

## Vision

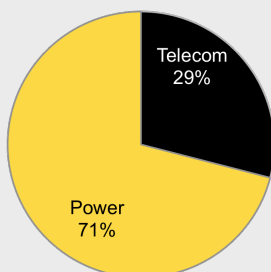
“To connect every home on the planet.”

## Mission

“To make it easier, faster and more cost-effective for service providers to build telecom and power infrastructure. Sterlite partners with its customers to deliver optimal solutions for their evolving needs.”

## Key financials (FY11)

- Net revenue: US\$ 503 Mn
- Revenue breakdown:



- EBITDA: US\$ 63 Mn
- PAT: US\$ 31 Mn

Note: FY11 denotes the period April 1, 2010 to March 31, 2011

**Sterlite Technologies** is a leading global provider of connectivity solutions for the power and telecom industries. Sterlite is also executing multi-million dollar power transmission system projects, pan-India.

## Registered office

Sterlite Technologies Limited  
Survey No. 68/1, Rakholi  
Madhuban Dam Road – 396230,  
Union Territory of Dadra & Nagar  
Haveli, INDIA

Phone: +91-260-6612000  
Fax: +91-260-6612013

## Worldwide locations

China, Denmark, India, Netherlands,  
Russia, South Africa, Taiwan, Turkey,  
United Arab Emirates  
United Kingdom, United States of  
America.

## Number of employees

Approximately 1000 employees

## Stock exchange listings

- National Stock Exchange (NSE), India  
– Scrip Code: STRTECH
- Bombay Stock Exchange (BSE),  
India – Scrip Code: 532374

## Brief history

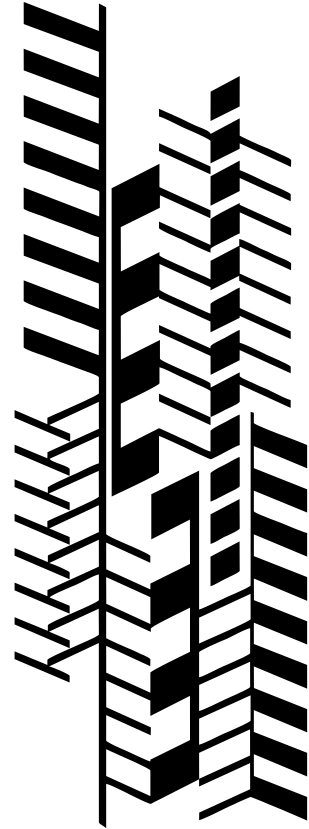
Sterlite's range of Telecom Cables had been manufactured under Sterlite Industries (India) Limited from 1988 till Year 2000 and under Sterlite Optical Technologies from Year 2000 onwards.

Sterlite Optical Technologies Limited was formed by the demerger of the erstwhile telecom division of Sterlite Industries (India) Limited with effect from July 1, 2000 to enable a sharper focus on each of the businesses.

The Company acquired a power transmission business in 2006 and name of the Company was subsequently changed to Sterlite Technologies Limited with effect from December 1, 2007.

## Portfolio

- Products
  - Optical fiber
  - Fiber optic cables
  - OPGW cables
  - Structured data cables
  - Bare overhead conductors
  - Power cables
- Solutions:
  - Telecom system integration
  - Fiber connectivity
- Infrastructure
  - Power infrastructure ownership



## Board of directors

- Anil Agarwal, Non-Executive Chairman
- Pravin Agarwal, Wholetime Director
- Arun Todarwal, Non-Executive and Independent Director
- A R Narayanaswamy, Non-Executive and Independent Director
- Haigreve Khaitan, Non-Executive and Independent Director
- Anand Agarwal, CEO & Wholetime Director

“**Sterlite’s success comes from recognizing and capitalizing on market transitions before they occur.**”

- Anil Agarwal, Chairman

## Key leadership

- Pravin Agarwal, Wholetime Director
- Anand Agarwal, CEO & Wholetime Director
- Anupam Jindal, CFO
- K S Rao, COO - Telecom
- Rajendra Mishra, COO - Power
- Mandeep Bhatia, COO - Telecom Infrastructure
- Pratik Agarwal, Head - Infrastructure Business
- Rajagopalan Paliyath, VP - Human Resources
- Prasanth Puliokottu, CIO
- Dharmendra Jain, AVP - Finance

## Recent awards

- Deloitte Technology Fast 500 Asia-Pacific Awards 2009

- Thomson Reuters Innovation Award 2009
- CIO 100 Award 2008 for innovative use of IT in manufacturing.
- IEEMA Award for ‘Best New Product 2007’ for AL-59 Alloy Conductors
- Dun & Bradstreet Award for Corporate Excellence 2007
- V&D 100 2011 Award for Telecom Cables
- BSNL Preferred Supplier Award 2009
- Asia’s Best Employer Brand Awards 2010
- Top 100 CISO Award 2011

## Intellectual property

30 patents granted in USA, Europe, India & China.

